

## **Wedbush Capital Partners Continues Momentum Completes 2012 with Six Transactions, Seeks New Companies for 2013**

**Los Angeles, CA – January 31, 2013** – Wedbush Capital Partners, a private equity firm focused on management-led buyouts and growth investments in the lower middle-market, is pleased to report an active year in 2012. The firm completed six new investments consisting of a platform company acquisition and five add-on acquisitions to existing portfolio companies. 2012 highlights include:

- the acquisition of ethnic food platform company Passport Food Group and its first add-on acquisition;
- two synergistic carve-outs acquired by indication lighting components company VCC Optoelectronics; and
- the completion of Intego Systems acquisition by healthcare communication platform company Critical Alert Systems.

Wedbush Capital Partners continues to be in the market for new acquisition opportunities with lower middle-market companies. In 2013, it continues to seek out add-on acquisitions for the following portfolio companies:

- [CriterionBrock](#)
  - Flooring service providers to the multi-family housing, student housing and/or assisted living industries
- [Critical Alert Systems](#)
  - Mission critical communication providers focused on servicing hospitals or first responders
  - Healthcare communication products catered to improving patient care and clinician efficiency
  - Regional paging businesses
- [Passport Food Group](#)
  - Asian food manufacturers focused on the food service distribution channel
  - Manufacturers of ingredients, raw materials, semi-prepared or finished products
- [VCC Optoelectronics](#)
  - Branded manufacturers of indication lighting components (LED, neon, incandescent, specialty)
  - Custom engineering and design services focused on OEM market and industrial lighting

Wedbush Capital Partners general investment criteria includes: Revenue - \$10 - \$50 million\* / EBITDA - \$1 - \$5 million\*; Transaction Size - \$10 - \$30 million\*; Equity Investment Size - \$5 - \$10 million\*; Sectors and Industries - niche manufacturers and service businesses; and Geography - Western United States. (*\*add-ons may be smaller*)



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### **About Wedbush Capital Partners**

Wedbush Capital Partners is a private equity firm focused on growth investments and management-led buyouts of lower middle-market companies. Wedbush Capital acquires and builds growing companies headquartered in the Western U.S. with revenues ranging from \$10 to \$50 million and operating cash flow of \$1 to \$5 million at the time of the investment. The firm's preferred initial investment is \$5 to \$10 million of equity. Since 1980, Wedbush Capital and its professionals have invested in more than 90 companies. Wedbush Capital is an affiliate of Wedbush Securities, founded in 1955 and one of the largest investment banks and brokerage firms in the Western United States. For more information, please visit [www.wedbushcapital.com](http://www.wedbushcapital.com) or 213.688.8018.